

Junior Sales Position

Growing Construction Products Distributor seeks Outside & Inside salesperson to prospect local Northwest Territory for business opportunities with Contractors, Owners, Government Agencies, and Engineers.

Typical Responsibilities:

- Telemarketing/Cold calling
- Working with the sales staff team
- Develop, maintain, and build customer relationships and confidence
- Part-time out of office work for in-person sales opportunities

Qualifications:

- Computer skills in office productivity software; specifically MS Excel and MS Word
- Strong communication and interpersonal skills
- Ability to articulate clearly and effectively over the phone
- Self-motivated
- Accurately and efficiently work in a fast paced working environment
- Detail oriented, able to multi-task
- Excellent verbal and written communication skills
- Organized, attentive to detail, and possess good time management skills
- Valid driver's license and insurable

Position Perks:

- Commission/Bonus opportunities
- Medical insurance
- 401 K
- Vacation/PTO Pay

Salary DOE
EEO Employer